



## Third Quarter 2022



Friday, November 11, 2022  
The meeting will begin at,  
9:30 AM AT / 8:30 AM ET

# Forward Looking Information, Non-GAAP Measures & Other

## FORWARD-LOOKING INFORMATION

This document contains “forward-looking information” statements which reflect management’s current view with respect to the Company’s expectations regarding future growth, results of operations, performance, carbon dioxide emissions reduction goals, business prospects and opportunities, and may not be appropriate for other purposes within the meaning of applicable Canadian securities laws. All such information and statements are made pursuant to safe harbour provisions contained in applicable securities legislation. The words “anticipates”, “believes”, “budget”, “could”, “estimates”, “expects”, “forecast”, “intends”, “may”, “might”, “plans”, “projects”, “schedule”, “should”, “targets”, “will”, “would” and similar expressions are often intended to identify forward-looking information, although not all forward-looking information contains these identifying words. The forward-looking information reflects management’s current beliefs and is based on information currently available to Emera’s management and should not be read as guarantees of future events, performance or results, and will not necessarily be accurate indications of whether, or the time at which, such events, performance or results will be achieved.

The forward-looking information is based on reasonable assumptions and is subject to risks, uncertainties and other factors that could cause actual results to differ materially from historical results or results anticipated by the forward-looking information.

Factors that could cause results or events to differ from current expectations include without limitation: regulatory risk; operating and maintenance risks; changes in economic conditions; commodity price and availability risk; liquidity and capital market risk; future dividend growth; timing and costs associated with certain capital investment; the expected impacts on Emera of challenges in the global economy; estimated energy consumption rates; maintenance of adequate insurance coverage; changes in customer energy usage patterns; developments in technology that could reduce demand for electricity; global climate change; weather; unanticipated maintenance and other expenditures; system operating and maintenance risk; derivative financial instruments and hedging; interest rate risk; counterparty risk; disruption of fuel supply; country risks; environmental risks; foreign exchange; regulatory and government decisions, including changes to environmental, financial reporting and tax legislation; risks associated with pension plan performance and funding requirements; loss of service area; risk of failure of information technology infrastructure and cybersecurity risks; uncertainties associated with infectious diseases, pandemics and similar public health threats, such as the COVID-19 novel coronavirus pandemic; market energy sales prices; labour relations; and availability of labour and management resources. Readers are cautioned not to place undue reliance on forward-looking information as actual results could differ materially from the plans, expectations, estimates or intentions and statements expressed in the forward-looking information. All forward-looking information in this document is qualified in its entirety by the above cautionary statements and, except as required by law,

Emera undertakes no obligation to revise or update any forward-looking information as a result of new information, future events or otherwise.

Nothing in this document should be construed as an offer or sale of securities of Emera or any other person.

## NON-GAAP FINANCIAL MEASURES AND RATIOS

Emera uses financial measures and ratios that do not have standardized meaning under USGAAP and may not be comparable to similar measures presented by other entities. Emera calculates the non-GAAP measures and ratios by adjusting certain GAAP measures for specific items. Management believes excluding these items better distinguishes the ongoing operations of the business and allows investors to better understand and evaluate the business. Refer to the "Non-GAAP Financial Measures and Ratios" section of Emera’s Q3 2022 MD&A which is incorporated herein by reference and can be found on SEDAR at [www.sedar.com](http://www.sedar.com). Reconciliation to the nearest GAAP measure is included in the appendix.

## OTHER

Rate base is a financial measure specific to rate-regulated utilities that is not intended to represent any financial measure as defined by GAAP. The measure is required by the regulatory authorities in the jurisdictions where Emera's rate-regulated subsidiaries or equity investments operate, a summary of which can be found in our MD&A. The calculation of this measure as presented may not be comparable to similarly titled measures used by other companies.



# Business Update

Scott Balfour  
PRESIDENT & CEO



# Storm Response

## Hurricane Fiona – Nova Scotia

- More than **80%** of Nova Scotia Power customers without power at peak
- **1,500+ crew members** from across Canada and the North-Eastern United States assisted in restoration efforts
- **2,700 poles** and **3,100 wires** down, **5x-6x** that of previous record storm (Dorian)
- **90%** of Nova Scotia Power customers **restored within a week**
- **\$250,000** invested in hurricane relief support through **United Way**

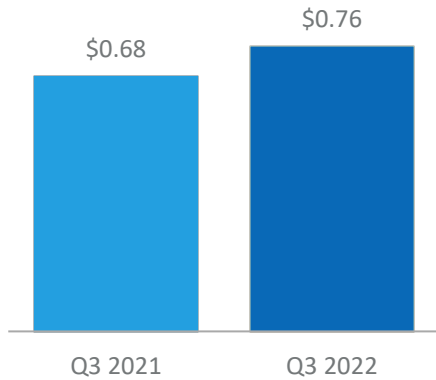
## Hurricane Ian – Florida

- **~35%** of TECO customers impacted by the storm
- Crew members from **16 states**, as far away as Oklahoma, Texas and Indiana, assisted in restoration efforts
- **Within 5 days** of landfall, Tampa Electric had restored power to essentially all customers who were able to receive it

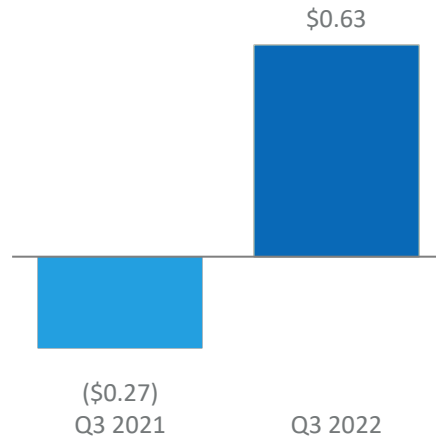
# Quarterly Highlights



## Adjusted EPS<sup>1</sup>

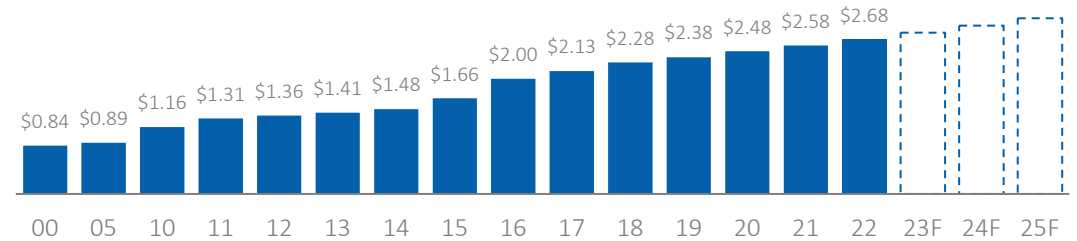


## Reported earnings (loss) per common share



## Highlights

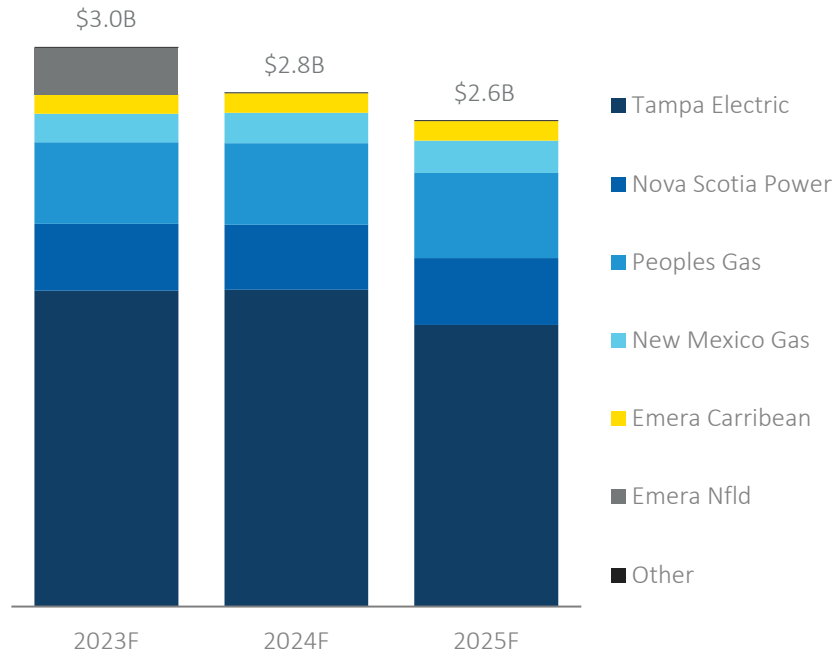
- 12% increase in adjusted EPS<sup>1</sup> quarter-over-quarter
- Capital plan on track to deliver \$2.7 billion in rate base investments in 2022
- Board approved 4% dividend increase, representing 16 years of predictable, sustainable dividend growth



<sup>1</sup>Adjusted earnings per common share - basic ("Adjusted EPS") is a non-GAAP ratio

# 2023-2025 Capital Update

## 2023-2025 Capital Spend<sup>1,2</sup>



**\$8-9B**  
2023 – 2025  
Capital Plan

**7-8%**  
Forecasted Rate  
Base CAGR

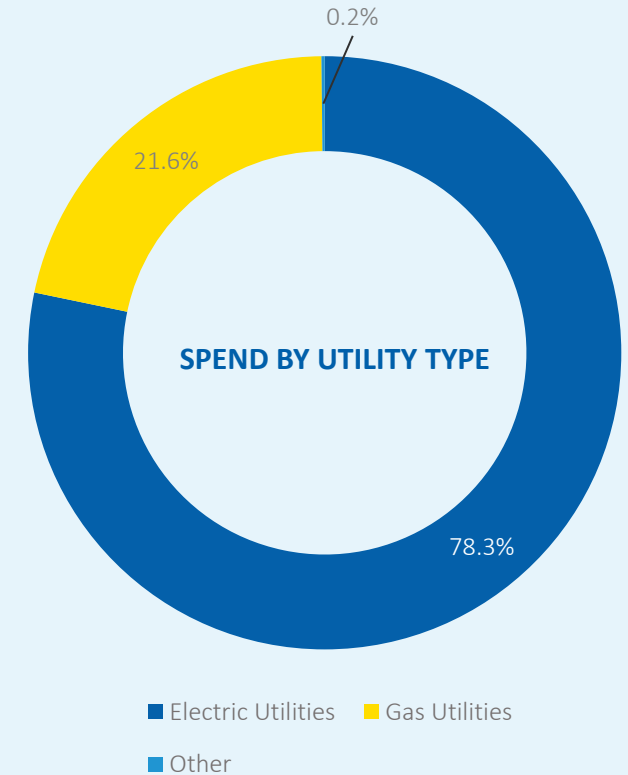


<sup>1</sup> Forecasted capital spend 2023-2025 in millions of CAD, includes \$240M of additions to Emera's equity investment in LIL in 2023

<sup>2</sup> USD spend translated at \$1.30

# Capital Plan focused on Cleaner & More Reliable Energy

<b>CAPITAL PROJECTS (2023-2025)<sup>1,2</sup></b>		
Tampa Electric - Solar Investments	\$	960
Tampa Electric - Storm Hardening		775
PGS & NMGC - Reliability Projects & CIBS/PP Investments		570
Nova Scotia Power – Reliability		545
Tampa Electric - Grid Modernization, AMI and LED		270
Labrador Island Link - Transmission Investment <sup>3</sup>		240
PGS & NMGC - RNG, CNG & LNG Projects		195
Tampa Electric - Battery Storage		155
Nova Scotia Power - Hydro Renewal		115
Other Projects (Energy delivery upgrades, DG, storage, etc.)		1,510
<b>TOTAL</b>	<b>\$</b>	<b>5,335</b>
<b>% OF BASELINE CAPITAL PROGRAM</b>		<b>63%</b>



<sup>1</sup> Millions of Canadian dollars

<sup>2</sup> USD spend translated at \$1.30'

<sup>3</sup> Reflects \$240M of additions to Emera's equity investment in LIL in 2023.

# Financial Highlights

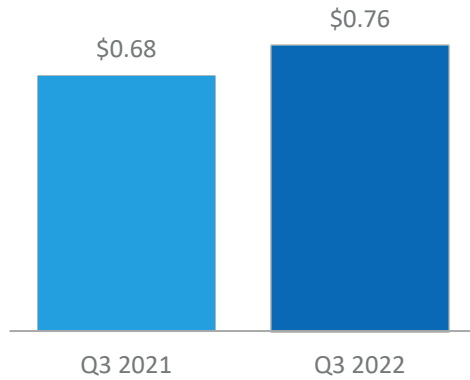
Greg Blunden  
**CHIEF FINANCIAL OFFICER**



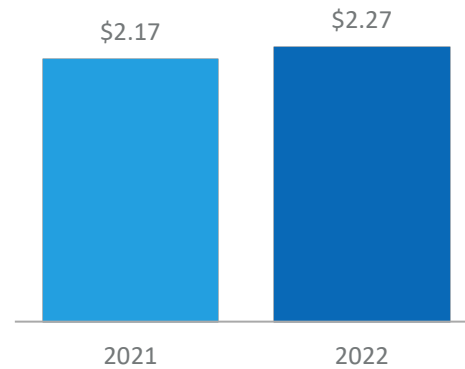


# Quarterly Highlights

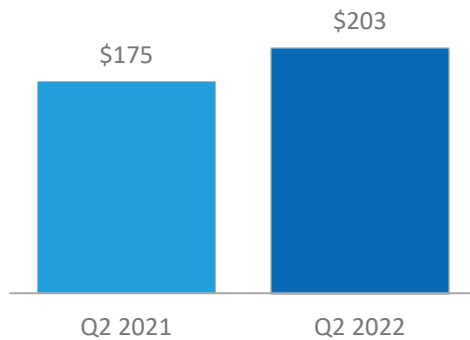
Q3 2022 Adjusted EPS<sup>1</sup>



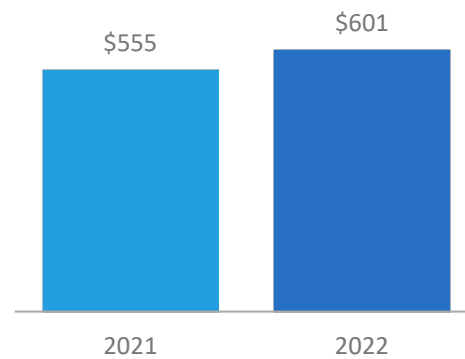
YTD 2022 Adjusted EPS<sup>1</sup>



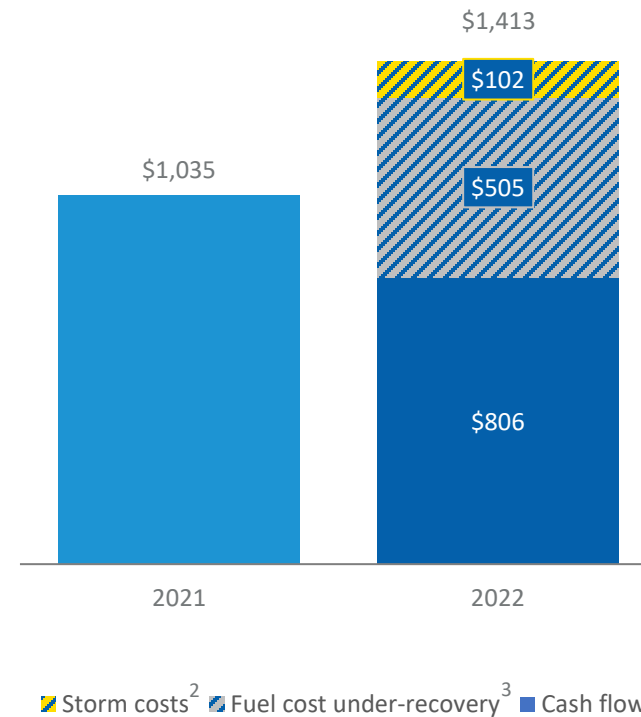
Q3 2022 Adjusted Net Income<sup>1</sup>



YTD 2022 Adjusted Net Income<sup>1</sup>



YTD Cash Flow  
before changes in working capital



**37%**  
Increase in cash flow<sup>4</sup>, absent fuel and storm cost deferrals



Note: Millions of Canadian dollars (except per share amounts),

<sup>1</sup> Adjusted net income and adjusted EPS are a non-GAAP measure and non-GAAP ratio, respectively. See appendix for reconciliation to the nearest GAAP measure;

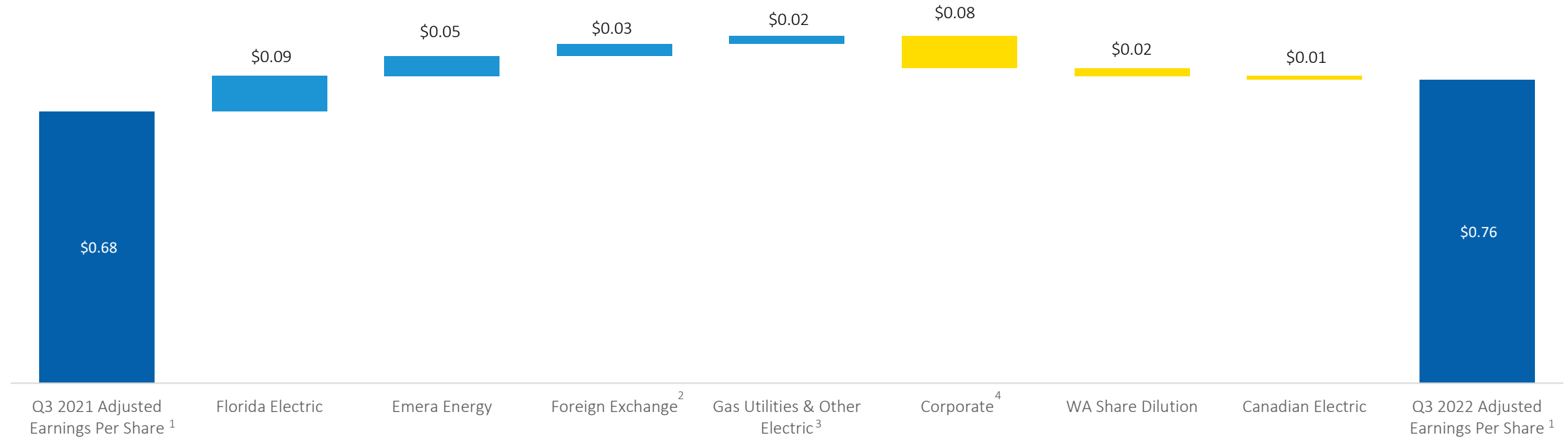
<sup>2</sup> Includes \$68M USD at TEC and \$9M at NSPI in 2022;

<sup>3</sup> Includes \$365M USD at TEC and \$25M at NSPI in 2022;

<sup>4</sup> Cash flow before changes in working capital

# Q3 2022 Adjusted EPS Waterfall

## Q3 2022 Adjusted EPS<sup>1</sup>



<sup>1</sup> Adjusted EPS is a non-GAAP ratio.

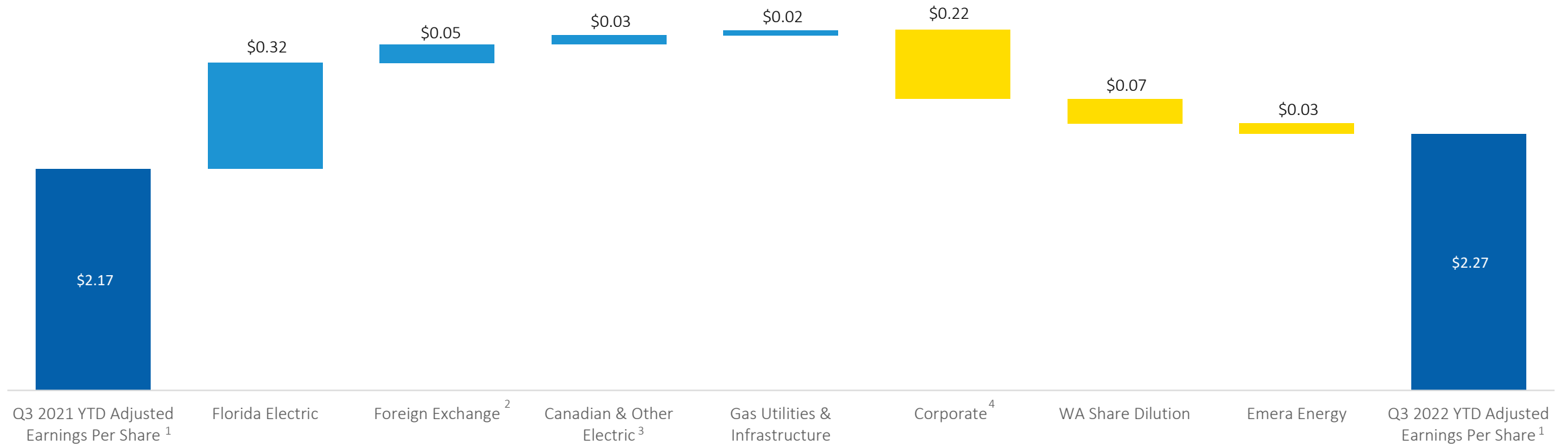
<sup>2</sup> Impact of average USD:CAD foreign exchange rate of \$1.31 in Q3 2022 compared to \$1.28 in Q3 2021.

<sup>3</sup> Includes \$0.01 and \$0.01 from Gas Utilities and Other Electric, respectively

<sup>4</sup> Includes (\$0.06) impact from timing of long-term compensation and related hedges and (\$0.02) impact from gain on foreign exchange hedges in 2021

# Q3 2022 YTD Adjusted EPS Waterfall

## YTD 2022 Adjusted EPS<sup>1</sup>



<sup>1</sup> Adjusted EPS is a non-GAAP measure. See appendix for reconciliation to nearest GAAP measure;

<sup>2</sup> Impact of average USD:CAD foreign exchange rate of \$1.28 YTD 2022 compared to \$1.25 YTD 2021.

<sup>3</sup> Includes \$0.01 and \$0.02 from Canadian Electric and Other Electric, respectively

<sup>4</sup> Includes (\$0.13) impact from timing of long-term compensation and related hedges and (\$0.05) impact from gain on foreign exchange hedges in 2021

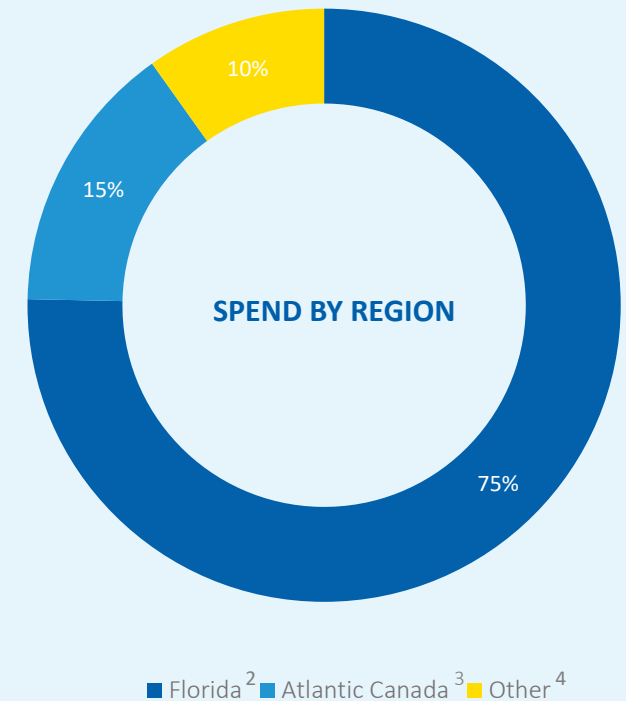
# Relative Earnings Impact on Capital Invested

Emera’s 2023-2025 Capital Plan reflects 75% of capital investment planned in the state of Florida in support of:

- Replacing fuel cost exposure with renewable asset infrastructure
- System reliability and grid hardening
- Customer growth
- Grid modernization and customer focused technologies

	Earnings Impact of Capital Profile	
	Florida	Nova Scotia
Capital Investment	\$ 100	\$ 100
Equity % <sup>5</sup>	54%	37.5%
Equity \$	\$ 54	\$ 37.5
Return on equity <sup>5</sup>	10.2%	9.0%
<b>EARNINGS IMPACT</b>	<b>\$ 5.51</b>	<b>\$ 3.38</b>

2023-2025 Capital Plan<sup>1</sup>



<sup>1</sup> Forecasted capital spend 2023-2025 in millions of CAD, includes \$240M of additions to Emera’s equity investment in LIL in 2023

<sup>2</sup> Florida includes TEC & PGS;

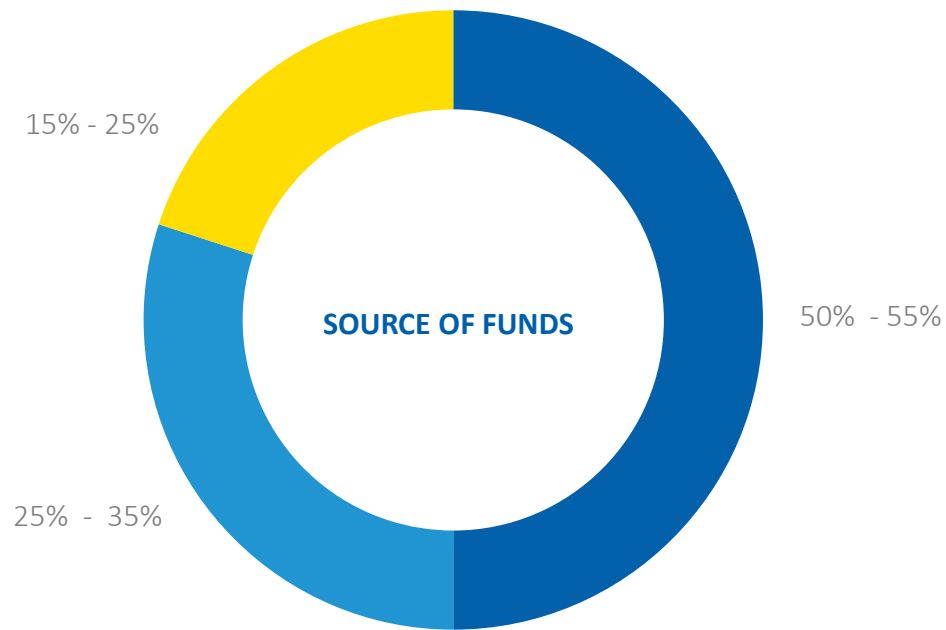
<sup>3</sup> Atlantic Canada includes Nova Scotia Power, NSP Maritime Link and the Labrador Island Link;

<sup>4</sup> Other includes ECI, NMGC & Pipelines

<sup>5</sup> Target for rate setting purposes

# Funding Plan Supports Our Commitment to Investment Grade Credit Ratings

## 2023-2025 Target Sources of Funding:



■ Reinvested Cash Flows ■ Net Debt Issuances ■ Equity<sup>2</sup>



<sup>1</sup> Senior unsecured issuance rating; issuer rating of BBB (Negative)

<sup>2</sup> Includes DRIP, ATM and hybrid capital

## Credit Objectives:

- Maintain our investment grade credit ratings
- Maintain our target capital structure
- Sustained cash flow-to-debt metrics > 12%
- Sustained holdco debt-to-total debt < 40%

## Corporate Credit Ratings of Emera:

<b>Moody's</b>	Baa3 (Negative)
<b>S&amp;P</b>	BBB- <sup>1</sup> (Negative)
<b>Fitch</b>	BBB (Stable)



# Upcoming Investor Events

## Q4 2022 Results & Analyst Call

- February 23, 2023

## Investor Day

- March 1st - 2nd, 2023

## Q1 2023 Results & Analyst Call

- May 2023

# Appendix



# Capital Forecast by Affiliate

	2022F	2023F <sup>1</sup>	2024F	2025F	2023–2025 Total
<b>US OPERATIONS</b>					
Tampa Electric	\$ 1,135	\$ 1,310	\$ 1,315	\$ 1,170	\$ 3,795
Peoples Gas	340	340	340	355	1,035
New Mexico Gas	110	120	125	135	380
Emera Caribbean	60	80	80	80	240
<b>US OPERATIONS CAPITAL FORECAST (USD millions)</b>	<b>\$ 1,645</b>	<b>\$ 1,850</b>	<b>\$ 1,860</b>	<b>\$ 1,740</b>	<b>\$ 5,450</b>
FX rate assumption	1.30	1.30	1.30	1.30	
<b>US OPERATIONS CAPITAL FORECAST (CAD millions)</b>	<b>\$ 2,140</b>	<b>\$ 2,405</b>	<b>\$ 2,420</b>	<b>\$ 2,260</b>	<b>\$ 7,085</b>
<b>CAD OPERATIONS</b>					
Nova Scotia Power <sup>2</sup>	\$ 545	\$ 360	\$ 350	\$ 360	\$ 1,070
Emera Newfoundland	-	250	-	-	250
Corporate & Other	5	5	5	5	15
<b>CAPITAL FORECAST (CAD millions)</b>	<b>\$ 2,690</b>	<b>\$ 3,020</b>	<b>\$ 2,775</b>	<b>\$ 2,625</b>	<b>\$ 8,420</b>



<sup>1</sup> In addition to capital spend, includes \$240M of additions to Emera's equity investment in LIL in 2023

<sup>2</sup> This represents Emera's best estimate at this time. As the Company's analyzes and digests the impact of the NS legislation, this is subject to change.



# Rate Base Forecast by Affiliate<sup>1</sup>

	2021A	2021A Adjusted FX <sup>2</sup>	2022F	2023F	2024F	2025F	21'–25' CAGR	21'–25' CAGR Adjusted FX
<b>US OPERATIONS</b>								
Tampa Electric <sup>3</sup>	\$ 8,475	\$ 8,475	\$ 9,535	\$ 11,060	\$ 11,080	\$ 11,755	8.5%	
Peoples Gas <sup>3</sup>	1,605	1,605	1,895	2,210	2,440	2,675	13.6%	
Seacoast Gas <sup>4,5</sup>	185	185	180	180	180	175	-1.4%	
New Mexico Gas	705	705	750	845	900	975	8.4%	
Emera Caribbean	650	650	720	775	820	870	7.5%	
<b>US OPERATIONS RATE BASE (USD millions)</b>	<b>\$ 11,620</b>	<b>\$ 11,620</b>	<b>\$ 13,080</b>	<b>\$ 15,070</b>	<b>\$ 15,420</b>	<b>\$ 16,450</b>	<b>9.1%</b>	
FX rate assumption	1.26	1.30	1.30	1.30	1.30	1.30		
<b>US OPERATIONS RATE BASE (CAD millions)</b>	<b>\$ 14,640</b>	<b>\$ 15,105</b>	<b>\$ 17,005</b>	<b>\$ 19,590</b>	<b>\$ 20,045</b>	<b>\$ 21,385</b>	<b>9.9%</b>	<b>9.1%</b>
<b>CAD OPERATIONS</b>								
Nova Scotia Power <sup>6</sup>	\$ 4,405	\$ 4,405	\$ 4,585	\$ 5,030	\$ 5,335	\$ 5,520	5.8%	
Maritime Link	1,780	1,780	1,725	1,660	1,605	1,545	-3.5%	
Labrador Island Link <sup>7</sup>	655	655	810	930	910	895	8.1%	
Emera New Brunswick <sup>4</sup>	440	440	430	415	400	385	-3.3%	
<b>RATE BASE FORECAST (CAD millions)</b>	<b>\$ 21,920</b>	<b>\$ 22,385</b>	<b>\$ 24,555</b>	<b>\$ 27,625</b>	<b>\$ 28,295</b>	<b>\$ 29,730</b>	<b>7.9%</b>	<b>7.4%</b>



<sup>1</sup> Average rate base; <sup>2</sup> USD/CAD exchange rate for 2021 updated to reflect forecasted average rate <sup>3</sup> Capital structures that support the rate base include deferred tax liabilities (DTL), a zero cost-of-capital component of the capital structure in Florida; 2021 capital structures included DTLs of \$1,200 million at Tampa Electric and \$245 million at Peoples Gas; <sup>4</sup>Reflects the capital asset values of the regulated pipeline investments; <sup>5</sup>Includes net investment in capital leases; <sup>6</sup> This represents Emera's best estimate at this time. As the Company's analyzes and digests the impact of the NS legislation, this is subject to change. <sup>7</sup>Reflects Emera's equity investment in the project

# Foreign Exchange and Interest Rate Exposure

## Foreign Exchange Exposure

As of September 30, 2022	Approximate % of USD Earnings Hedged	Rate
2022 (Remainder of year)	70%	1.29
2023	45%	1.30
2024	25%	1.31

## Interest Rate Exposure

As of December 31, 2021	Notional amount (in millions of CAD)	Percentage of total debt
<b>Total Debt (Short term + long term)</b>		
Variable Rate @ HoldCos	\$1,140	7%
Variable Rate @ OpCos	\$1,820	11%
<b>Preferred shares</b>		
Series C Rate Reset in Aug 2023 Current rate 4.10% (5-year GOC + 2.65%)	\$250	-
Series H Rate Reset in Aug 2023 Current rate 4.90% (5-year GOC + 2.54%)	\$300	-



# Emera Energy Quarterly Adjusted Earnings Contribution

Millions \$CAD		Q4/20	Q1/21	Q2/21	Q3/21	Q4/21	Q1/22	Q2/22	Q3/22
Marketing & Trading	\$	11	37	(3)	(6)	19	25	(7)	8
Maritimes Canada		-	1	-	-	(2)	-	(1)	(1)
Bear Swamp		4	5	2	1	-	2	2	1
<b>TOTAL ADJUSTED NET INCOME<sup>1</sup></b>	<b>\$</b>	<b>15</b>	<b>43</b>	<b>(1)</b>	<b>(5)</b>	<b>17</b>	<b>27</b>	<b>(6)</b>	<b>8</b>

Millions \$CAD		2014	2015	2016	2017	2018	2019	2020	2021
<b>MARKETING &amp; TRADING</b>									
Marketing & Trading Adjusted Net Income <sup>1</sup>	\$	68	44	22	15	53	5	8	46
Average (2014 – 2021)	<b>\$</b>	<b>33</b>							



<sup>1</sup>Adjusted net income is a non-GAAP financial measure

# Non-GAAP Reconciliation

	Three months ended September 30		Nine months ended September 30	
	2022	2021	2022	2021
Florida Electric	\$ 199	\$ 169	\$ 472	\$ 377
Canadian Electric	39	42	176	174
Other Electric Utilities	33	29	149	143
Gas Utilities & Infrastructure	12	8	21	15
Other, excluding corporate costs	4	(14)	13	20
<b>ADJUSTED NET INCOME BEFORE CORPORATE COSTS</b>	<b>\$ 287</b>	<b>\$ 234</b>	<b>\$ 831</b>	<b>\$ 729</b>
Corporate costs	(84)	(59)	(230)	(174)
<b>ADJUSTED NET INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS</b>	<b>\$ 203</b>	<b>\$ 175</b>	<b>\$ 601</b>	<b>\$ 555</b>
After-tax MTM gain (loss) <sup>1</sup>	(36)	(245)	(132)	(369)
NSPML unrecoverable costs <sup>2</sup>	-	-	(7)	-
<b>NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREHOLDERS</b>	<b>\$ 167</b>	<b>\$ (70)</b>	<b>\$ 462</b>	<b>\$ 186</b>



<sup>1</sup> Net of income tax recovery of \$14 million for the three months ended September 30, 2022 (2021 - \$100 million recovery) and \$51 million recovery for the nine months ended September 30, 2022 (2021 - \$149 million recovery).

<sup>2</sup> Emera accounts for NSPML as an equity investment and therefore the after-tax unrecoverable costs were recorded in "Income from equity investments" on Emera's Condensed Consolidated Statements of Income